

# Searching for a supply solution?

## **Single source (sing' gél sors)**

Single source, also known as single sourcing, defines the smart practice of locating and supplying products and solutions from one place to another conveniently and quickly.

**(Advanced sourcing)** - locating technical solutions on behalf of customers.

**(Sourcing strategy)** - the decision towards smart procurement.

# ...IPU Group has the answer

Single source and specialist component sourcing  
for engines and generators



## Specialist component sourcing for engines and generators

**IPU now provide a specialist single source service for leading engine and generator manufacturers who have taken the decision to concentrate on their core business whilst commissioning IPU to source and supply a range of components and parts.**

Working in partnership with our OEM customers, we help source everything from senders, switches, gauges, instrumentation, pumps, control panels, magnetic pick-ups, level indicators and flow valves to a wide variety of components for engines and gen-sets.

- **Rapid response to enquiries**
- **Large worldwide supplier base for sourcing enquiries**
- **Comprehensive range of stocks held**
- **Expert engineering support**

If you need it, IPU Group sourcing team will try their best to source it. We already supply gen-set manufacturers, gen-set hirers, boat builders, engine manufacturers and the offshore industry in Europe, the Middle and Far East, Scandinavia and America.

### **The advantages of IPU single sourcing...**

- **Reduced vendor base, less administration**
- **Reduced warehousing and stocking fees**
- **Reduced logistic costs, fewer headaches**
- **Maximised efficiency**
- **You concentrate on your core business - we concentrate on what we are good at... source and supply**

## Make IPU your single source and supply partner

### Contact for more information

#### **IPU Single Sourcing**

**Andrew Whitehouse**  
Global Sales Manager  
Direct Line: +44 (0) 121 511 0442  
Mobile: +44 (0) 7989 678317  
Email: andrew.whitehouse@ipu.co.uk

**Jonathan Hickman**  
Sales Engineer  
Direct Line: +44(0) 121 511 0446  
Mobile: +44 (0) 7989 678325  
Email: jonathan.hickman@ipu.co.uk

**John Nowacki**  
Internal Sales Engineer  
Direct Line: +44 (0) 121 511 0445  
Email: john.nowacki@ipu.co.uk

Visit our Group website [www.ipu.co.uk](http://www.ipu.co.uk)

**IPU Group**, Churchbridge, Oldbury, West Midlands, B69 2AS England  
**T:** +44 (0) 121 511 0400 **F:** +44 (0) 121 511 0401 **E:** [ipu@ipu.co.uk](mailto:ipu@ipu.co.uk) [www.ipu.co.uk](http://www.ipu.co.uk)

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